

MADHUR DIXIT

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EDUCATION

CORNELL SC JOHNSON COLLEGE OF BUSINESS

Master of Business Administration (STEM OPT extension eligible)

Ithaca, NY

2026

- IBI Immersion, CWG Leader, JAG Leader, TA for Spreadsheet Modelling, RA for Dean Vishal Gaur for AI & Jobs Project Report
- VP of External Affairs, Old Ezra Finance Club

QUEEN MARY UNIVERSITY OF LONDON

MSc Finance (CFA Pathway) - Grade: Distinction

London, UK

2021

THE LONDON SCHOOL OF ECONOMICS AND POLITICAL SCIENCE (LSE)

Global MSc in Management - Grade: Merit

London, UK

2020

VELLORE INSTITUTE OF TECHNOLOGY

B.Tech. Civil Engineering - Grade 8.71/10

Vellore, India

2017

PROFESSIONAL EXPERIENCE

JEFFERIES

Investment Banking Summer Associate & Incoming 2026 Full-Time Associate (TMT)

New York, USA

2025 - 2025

- Worked on 8 staffings across Software, Media, Sports and Fintech verticals, actively contributing to live deals and pitches
- Led 2 bakeoffs from initial inception through final client presentations, driving end-to-end execution of pitchbooks and models
- Partnered with an SVP in preparing strategic discussion materials for a major client presentation scheduled for September
- Conducted rigorous in-depth valuation analyses including LBO, Ability-to-Pay and illustrative trading multiples over time
- Covered for a full-time associate, taking ownership of deliverables and collaborating actively with a VP on a software bakeoff

KPMG

Assistant Manager, Capital Markets Transformation & Advisory

London, UK

2022 - 2024

- Led a \$1.6mm process improvement and solution design workstream for the international consumer business of a premier Investment Bank; acted as a key subject matter expert in SAP Signavio Business Process Modelling tool implementation
- Provided strategic support on \$27.0bn integration to a leading stock exchange firm, delivering \$11.5mm in realized synergies
- Managed twenty \$1.0 mm+ 'Request for Proposals'; actively augmented sales efforts to secure 4 marquee global projects
- Co-led AI use case preparation and commercialization under a \$0.2mm global KPMG funding initiative and developed the go-to-market strategy in partnership with a fintech company; presented use case to senior leadership and won a provisional patent

ACCENTURE

Capital Markets Management Consulting Analyst

London, UK

2021 - 2022

- Collaborated actively with 140+ client colleagues across USA, UK and Singapore to ensure timely delivery of strategic objectives
- Managed 2 client product managers; led technology adoption, reducing opex and critical security threat costs worth \$1.4mm+
- Supervised an internship campaign for the client, strategically mentoring a team of 4 interns to secure full-time graduate roles
- Created 50+ high-quality research reports for client leadership using data visualization tools such as Tableau, Excel and Visio

MPASS

Marketing Executive

Jaipur, India

2017 - 2018

- Orchestrated a B2B marketing initiative across Rajasthan, India to strategically acquire 14 long-term new clients over 8 months
- Generated high-quality new leads and converted 4% of leads into paid clients including Govt. of Rajasthan and Fortis Hospitals
- Implemented a revamped landing platform for website, resolving critical latency issues and boosting organic traffic by 100%

ADDITIONAL INFORMATION

- Drove end-to-end product management and full-stack tooling to conceptualize, build and ship [MBAADMITOS](#), an AI-driven vertical SaaS platform democratizing MBA admissions consulting for an applicant pool underserved by \$10K+ legacy advisors
- Completed Training the Street Software Industry Valuation & Modeling and Wall Street Prep Financial Modeling Certificate
- Embarked on adventures across Puerto Rico, Spain, Malta and Florida, embracing diverse cultures and meaningful experiences
- Gained hands-on experience in sectors including media (Merlin Ent.), FMCG (Grounded Drinks) and hospitality (OYO Rooms)